

CITY OF KIRTLAND

ORDINANCE NUMBER 24-O-42

AN ORDINANCE AUTHORIZING THE CITY OF KIRTLAND TO ENTER INTO A CONTRACT TO PURCHASE ONE (1) ROSENBAUER PUMPER TRUCK FROM ALL-AMERICAN FIRE EQUIPMENT, AND DECLARING AN EMERGENCY.

WHEREAS, the Chief of the Fire Department has determined that it needs a new fire truck for its daily operations; and

WHEREAS, the City of Kirtland has been authorized by Council to participate in State contracts, which the Department of Administrative Services, Office of State Purchasing has entered into for the purchase of supplies, services, and equipment; and

WHEREAS, the Chief of the Fire Department has recommended the purchase of one (1) Rosenbauer Pumper through All-American Fire Equipment, a vendor who participates in Sourcwell, a joint purchasing program in accordance with Ohio Revised Code 9.48; and

WHEREAS, the Chief of the Fire Department has recommended the purchase of the truck with the specifications as outlined in the quote attached hereto as Exhibit A for a cost not to exceed \$871,038.00; and

WHEREAS, the City has previously planned budget for the purchase of said truck in fiscal year 2026; however, due to the rapidly increasing costs of said vehicle, is able to engage with Huntington Bank to perform a lease-purchase of the vehicle.

NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Kirtland, County of Lake and State of Ohio, that:

SECTION 1: The Mayor and/or the Chief of the Fire Department are hereby authorized and directed to enter into a sales agreement with All-American Fire Equipment for the purchase of one (1) Rosenbauer Pumper in accordance with Sourcwell Contract #: 113021-RSD, Purchase Order Number: 6032024, for an amount not to exceed \$871,038.00. Said contract and accompanying documents are attached hereto and incorporated herein as Exhibit A.

SECTION 2: The Mayor and Chief of the Fire Department are hereby authorized to sign any documents to complete the purchase as described herein and the Director of Finance is hereby authorized to expend an amount not to exceed \$871,038.00 to complete the transaction. The Director of Finance is further permitted to engage with Huntington Bank to obtain the necessary financing and funds for a two-year loan which is necessary to preserve the cost of the vehicle and to support the City's budget.

SECTION 3: It is found and determined that all formal actions of this Council concerning and relating to the passage of this Ordinance were passed in an open meeting of this Council, and that all deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public, in compliance with all legal requirements including Section 121.22 of the Ohio Revised Code.

SECTION 4: This Ordinance is hereby declared to be an emergency measure necessary for the preservation of the public peace, safety and welfare of the citizens of the City of Kirtland. The emergency is necessary in order to continue providing necessary services to the residents by and from its Fire Department. Therefore, this Ordinance shall be in full force and effect immediately upon its passage by the affirmative vote of five (5) members of Council and approval by the Mayor, otherwise this Ordinance shall be in effect from and after its adoption at the earliest period allowed by law.

First Reading: _____
Second Reading: _____
Third Reading: _____

DATE PASSED: _____

President of Council

Submitted to the Mayor for his
Approval on this _____ day of
_____, 2024.

ATTEST:

Approved by the Mayor on this _____
day of _____, 2024.

Clerk of Council
Purchase Rosenbauer for FD

Mayor Kevin F. Potter



PURCHASE ORDER

Purchaser		SUPPLIER	
Purchaser:	Kirtland Fire Department	Contract #:	Sourcewell Contract #: 113021-RSD
Address 1:	9301 Chillicothe Road	Supplier:	Rosenbauer South Dakota, LLC
Address 2:		Address 1:	100 3rd Street
City, State, Zip:	Kirtland, Ohio 44094	Address 2:	
		City, State, Zip:	Lyons, SD 57041

Purchase Order Number:	6032024	Delivery in Calendar Days, after approved production ready specifications are released:	735
Date:	6/3/2024	Member #:	83180

The amount in this proposal shall remain firm for a period of 30 days from the date of same.

Quantity	Description	Price	Price (Extended)
1	One (1) Rosenbauer Pumper, complete with Rosenbauer General chassis per attached specifications.	\$871,038.00	\$871,038.00
With a downpayment of \$375,000.00 at time of contract signing, Kirtland Fire Department shall receive a discount of \$29,900.00.			
*Note: If chassis amount of \$401,622.00 is paid upon arrival at our plant in South Dakota, deduct \$15,418.00 each			
TOTAL			\$871,038.00

NOTES:

Rosenbauer Dealer:	All-American Fire Equipment
Salesperson:	Adam Georskey
Signature:	<i>Adam Georskey</i>

Purchaser:	Kirtland Fire Department
Print Name:	
Title:	
Date:	
Signature:	



**APPENDIX C
CHANGE ORDER POLICY**

This change order policy is intended to reflect the increased cost of changes which result in delayed deliveries, confused paperwork, poor production flow and increased potential of trucks being built to incorrect specifications. With your cooperation, changes can be kept to a minimum which means we will be able to reduce lead times, increase production and maintain costs which will benefit all of us.

Our objective is accurate, high quality and on-time deliveries exceeding our customer expectations.

Changes any time after the order is received may delay the quoted delivery date. Significant design or component changes will have the largest impact on the schedule and quoted delivery date. Changes that occur later in the process will also have the largest impact on the schedule and quoted delivery date.

All time fences are reference to contract execution date if not otherwise stated.

Change Window #1

All changes will be priced at standard pricing and specials will be priced through our normal process. Significant changes made to the vehicle during this time period may result in a delivery extension.

RBM Chassis	0-60 days
RBA Aerial	0-60 days
Rosenbauer Body	0-60 days

Change Window #2

All changes are subject to a 25% mark-up. All changes are subject to factory review and may be denied due to engineering or lead time issues.

RBM Chassis	61-75 days
RBA Aerial	61-75 days
Rosenbauer Body	61-120 days

Change Window #3

All changes are subject to a 50% mark-up, and 50% restocking fee on deleted items. All changes are subject to factory review and may be denied due to engineering or lead time issues. No major components can be changed at this time; major components are considered engine, transmission, axles, suspension, cab, frame (wheelbase), seats, water pump and water tank.

RBM Chassis	76-120 days
RBA Aerial	76-120 days
Rosenbauer Body	121-180 days

Change Window #4

Changes are not recommended at this time. Any changes requested will be priced on a time and material basis. Any changes requested, and that are quoted to the customer, must be approved by the customer within three days or they will not be valid.

RBM Chassis	After 120 days
RBA Aerial	After 120 days
Rosenbauer Body	After 180 days

**Note: Any late change orders that are factory driven will be done at cost and no additional mark up or penalties will apply.*

SURCHARGE NOTICE

COVID-19 has caused extreme volatility in the global manufacturing supply chain. Inflationary pressures continue including raw materials, purchased parts, direct labor, and other firetruck components. In the event your truck order is affected by a surcharge, Rosenbauer America will provide an updated price quote. At that time, you have the option to continue with your truck purchase including the surcharge.

BUYER INITIALS: _____



5101 US HWY 22 SW
PO Box 97
Washington CH, OH 43160
740-333-6801
740-333-6803 Fax

3926 Southway St SW
Canton, OH 44706
330-479-1383
330-479-1386 Fax

3253 US Rt. 60 E
PO Box 146
Ona, WV 25545
304-733-3581
304-736-9557 Fax

May 3, 2023

Kirtland Fire Department
Attn: Chief Anthony Hutton
9301 Chillicothe Rd
Kirtland, Ohio 44094

Chief Hutton:

Per your request, this letter is to explain that the changes desired will be completed at the time of the preconstruction meeting. You will be provided with a revised drawing after the production specifications are released.

Changes to be made are as follows:

- Hale QMAX-XS pump changed to a Hale 8FG (same 1750 gpm rating)
- Shorten pump module down to 48"
- Shorten L1/R1 compartment
- "Shift" body forward with those changes
- With these changes made, the price is to be \$871,038.00

If you should have any questions or concerns, please do not hesitate to contact myself or Adam Georskey, your sales consultant.

We would like to thank you for this opportunity, and we are looking forward to doing business with you and the Kirtland Fire Department.

Respectfully,

Charlie Chapman

Charlie Chapman
V.P. of Sales